

# Dipl. Ing. Peter Pachnik MBA

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## • Skills

- High energy level, motivated
- Highly organized and efficient. Analytical thinker
- Experience as Consultant and Project Manager across a variety of sectors such as Purchasing, IT, Logistics, Telecoms and Banking
- Excellent presentation skills, outgoing personality, communicative
- PC Literate - Internet/MS Office/Desktop publishing/Photoshop/Paint Shop Pro/Corel Draw/Lotus Notes/HTML, MS Server 2003 administration,
- Languages: English – fluent, German - fluent, Czech – fluent, Slovak - fluent, Polish -basic, Russian - basic, Korean - basic
  
- In my last position as a project manager for “Competence center Midas Plus” at Tatrabanka I have performed the following duties:
  - Managing a virtual team of seven people directly (test manager, deployment manager, head of AS400 development, IT architect, Business representative, Helpdesk manager, Analyst) and several dozens of their team members indirectly,
  - I have held various weekly meetings and during the time of crisis also micromanagement style daily meetings, liaised with the representatives of various suppliers on the project and made requests to them on behalf of the client
  - Prepared detailed plans for resolution of Critical and High level issues including estimating the final delivery date which was communicated to the business personnel as well as to the Board of directors of the bank in a high level presentation prepared by me on a weekly basis,
  - Ensured databases and all-level plans are in perfect health and always up to date and available on-line ,
  - I had oversight over critical and high level issues to be resolved in the core banking system Midas Plus throughout the whole problem life cycle from the moment of the error being reported to the helpdesk, through the analysis of the errors source, the resources needed for the resolution and the availability planning for developers and testers, the priority settings with the business people, the communication of these data to the supplier (Misys) and request for a fix/delivery. Ensuring the timely delivery and the management of the subsequent testing and installations of the fix/delivery on the client’s side,
  - Negotiating human resources provided by the Supplier in form of developers and consultants for fixing, funded development=change requests submitted by the client, up to basic operations and daily support,
  - Prepared change requests for the bank based on the requirements of several departments of the client and negotiated the conditions and the price of delivery with the suppliers as well as overseen the delivery testing and implementation of these
  - One of the members of the rollout team that had oversight upon the Midas Plus system’s release and planning
  - Central contact person for the suppliers in the project and for suppliers resources management issues
  - Communicator and information gatekeeper on the project between the group of suppliers and all levels of internal clients at the bank

## • Work Experience

- 2008 **P2P s.r.o.**, Bratislava, Slovakia  
Position Held: Consultant/Project Manager  
Project: “Midas Plus Competence Centre = KC” – client based project, full time allocation as Project Manager – Project to resolve priority issues in Midas plus core system before the implementation of EURO at Tatrabanka a.s.  
Assignment from: March 2008 – December 2008
- 2007 **Digital Systems s.r.o.**, Bratislava, Slovakia  
Position Held: Account Manager/SWIFT Consultant  
Managing SWIFT entry and registration projects as well as connectivity to SWIFT network projects for Slovak banking clients such as: Slovenska Zarucna a Rozvorova Banka (SZRB), Wustenrot, EXIMBanka  
Project: “SWIFT Network connectivity” - Establishing SWIFT Network connectivity via SWIFT connectivity packages for SZRB  
Project: “Implementation of Midas Plus” – client based project (Tatrabanka a.s.), full time allocation as Project Management Support and Delivery Manager for Midas Plus Core Banking System deliveries developed by Misys. Present on the project past the rollout phase to resolve critical outstanding issues.  
Assignment from: August 2007 to March 2008
- 2006 **Digital Systems s.r.o.**, Bratislava, Slovakia  
Position Held: Project Manager/Chief Purchasing Officer  
Projects: Various - IT services and connectivity, R&D projects in electronics and software development  
Assignment from: October 2006 to July 2007
- 2006 **AVE Slovakia s.r.o. T-Mobile Partner**, Bratislava, Slovakia  
Position Held: Regional Manager for Bratislava/ Sales  
Project: “Improving regional operations of shops in Bratislava” – Included shop redesigning, hiring/firing of personnel, team creation and motivation, training and goal setting, designing a bonus system for employees and improving sales performance in selected area, review and update of internal processes.  
Reason for leaving: Project completion  
Assignment from: July 2006 to October 2006
- 2005 **ŠEVT a.s.**, Bratislava, Slovakia  
Position Held: International Purchasing Manager/Project Manager  
Project: “Designing and creating a system of outsourcing logistics to an external transportation partner” - Included processes definition, assigning responsibilities to a team, setting of PKI, supervising the transition period and reporting to management.  
Reason for leaving: Project completion  
Project: “Redesigning the purchasing departments processes” – establishing relations with suppliers in China and start purchasing from this region.  
Reason for leaving: Project completion  
Assignment from: August 2005 to July 2006
- 2005 **SEWON ECS Slovakia Ltd.**, Bratislava, Slovakia  
Position Held: Assistant Manager/Project Manager  
Project: “Establishing foreign operations for an automotive parts producer from Korea in Slovakia” - Included management of activities leading to the legal and business sides of establishing a foreign operations, managing construction activities and building a production plant, hiring employees, designing processes, establishing relations with suppliers, establishing the purchasing department. Directly reporting only to the CEO: Seung Kill Park.

- Reason for leaving: Project completion  
Assignment from: April 2005 to July 2005
- 2004 **KENDALL TARRANT WORLDWIDE**, London, UK  
Position Held: Purchasing Manager  
Reason for leaving: Relocation  
7 months work from September 2004 to March 2005
- 2004 **KEMONGSA Inc**, Seoul, South Korea,  
Position Held: Business Communications and Management Trainer  
Accomplishments: Trainees feedback and carrier advance  
Reason for leaving: Relocation  
2 years work from April 2002 to July 2004
- 2002 **Ministry of Foreign Affairs of Slovakia** – Section of Economic Integration  
Bratislava, Slovakia  
Position Held: Office Administrator - Research scholarship  
Accomplishments: Gaining an insight in the departments functioning  
Reason for leaving: Temporary position  
2 months work from January 2002 to February 2002
- 2001 **TREND Holdings**, Bratislava, Slovakia  
Position Held: Freelance Journalist at Trend Business and Economy weekly  
Reason for leaving: Relocation  
2 years work from February 2000 to December 2001
- 2001 **CEDAR POINT Inc**, Sandusky, OHIO, USA,  
Position Held: Area Supervisor  
Position Held: Food Warehouse Supervisor  
Reason for leaving: Visa expiration  
2 summer seasons May to September in 2000 and 2001

• Education track record:

- 2008 **SWIFT Partner/Consultant certification program started**  
SWIFTNet Banking test - Passed 2008  
SWIFTNet Cash reporting test - Passed 2008  
SWIFTNet Exceptions and Investigations test - Passed 2008  
Outstanding test for SWIFTNet Messaging to be certified as a SWIFT consultant for modules: 1, SWIFT Cash Reporting and 2, SWIFT E&I
- 2006 **T-Mobile sales pitch training passed**  
Certified as sales representative
- 2004 **Sejong University,**  
**MBA** - Global SSMBA, Seoul, South Korea/Syracuse University, NY, USA  
<http://www.businessschool-sejong.ac.kr/academic/academic01.html>  
MBA degree in global management. Final thesis: "The New World Economy".  
Certificate from Syracuse University granting credit for courses taught by Syracuse Faculty towards MBA  
Located in Seoul, South Korea.  
Studied from April 2002 to March 2004
- 2002 **University of Economics**  
*MA/Ing* - Masters in International Relations - Major in political economy,  
Final thesis "Slovakia and the OECD"  
<http://fmv.euba.sk/index-en.html>  
Third place in the faculty round independent research competition SVOC, representing the Faculty of Commerce UE Bratislava (2000). Theme "Ecology in the condition of the Slovak Republic" in April 2000.  
Located in Bratislava, Slovakia.  
Studied from September 1997 to June 2002

*\*References supplied upon request*